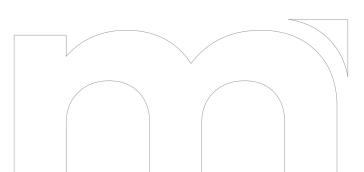


Destination Management Services in Qatar



Company Profile





#### **About Us**

Musafir.com is the most prominent name when it comes to the hospitality industry in the GCC & Middle East region. With its first flagship branch opened in 2007 in Sharjah, UAE, today we have expanded our business to Qatar, Saudi Arabia & India. Since its inception, musafir.com has served over a million customers through its flagship website & multi-country branch network.

At GoQatar, we specialize in providing tailored, innovative, and diverse Inbound services, including personalized welcome experiences, leisure and MICE management, cruise shore excursions, destination weddings, and a full range of tourism offerings. Our close ties with Qatar Tourism Board, top hotels, trusted ground handlers, experienced tour guides, and the best local vendors enable us to create captivating experiences at exceptional value for our clients.





Cruises





Tours



MICE

Transfers



#### Our **Leaders**



Sheikh Mohd. Al Thani Co-founder & Chairman

Sheikh Mohammed is an avid explorer, who holds the coveted title of being the first Qatari national to summit Mt Everest. He is also a member of the board of directors at Air Arabia.



Sachin Gadoya
Co-founder & CEO

Sachin is a seasoned entrepreneur whose family has established several successful enterprises in the UAE over the last three decades. He leads Musafir.com's growing network with a focus on strategic business development and partnerships. Sachin is also a director at the Gadoya Holding Group of companies.

### Message from Our **General Manager**



Sreekanth Menon General Manager - Qatar

Qatar is a vibrant and young destination, rich in heritage and unique geography, guaranteed to captivate and inspire. It's a place where golden desert dunes meet crystal-clear ocean waters, and where ancient traditions blend seamlessly with cutting-edge modern marvels. Explore a land brimming with endless wonders, thrilling adventures, breathtaking beauty, and the tantalizing flavors of authentic Qatari cuisine—all waiting to be discovered.

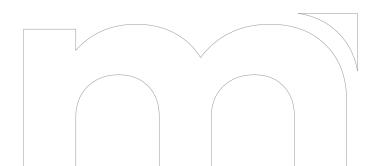
At Musafir.com, we are passionate about creating unforgettable travel experiences that go beyond expectations. As a premier Destination Management Company, we specialize in curating bespoke itineraries that showcase the very best of Qatar. Whether you're seeking a leisure trip, a cruise and land excursion, a corporate conference, an incentive trip, an international exhibition, or even a destination wedding, our dedicated 'GoQatar' team ensures a seamless, innovative, and memorable experience tailored to your vision.

Our team of dedicated professionals, with a strong commitment to precision, creativity, and excellence, designs the finest programs, secures exceptional venues, and taps into the best local resources to craft itineraries or events that inspire and engage, all within your budget. With an in-depth understanding of the local market and a robust network of partners, we are committed to delivering world-class services and innovative solutions, all while maintaining the highest standards of quality and safety.

On behalf of the entire musafir.com family, I am thrilled to extend a heartfelt welcome to each of you to experience the extraordinary in Qatar.

Warm Regards

Sreekanth Menon General Manager.



## Introduction

musafir.com is proud to present 'GoQatar' our Destination Management Services division in Qatar for our Inbound Leisure, MICE & Cruise Travelers. Ranging from visa support and transport solutions to a wide selection of hotel accommodations and an array of exciting excursion & activity options, our services offer the finest choices for each of our visitors. With top-tier partnerships we add exceptional value to both our source market partners and network of suppliers.



Destination Management Services in Qatar

## Unique **Experiences**



Bespoke experiences



Multilingual team to cater to all customers



Extensive product range at highly competitive rates



Custom proposals, delivered on time and tailored to your budget



Solid Relationships with Government and Tourism Authorities



Local expertise and deep knowledge of our destination



Innovative concepts for special events, team building and incentive



We own and operate our own infrastructure



Guests safety and security is our priority



After-sales support available at all times

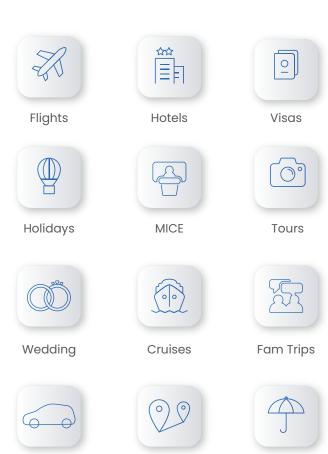
### Products & Services

Our team of talented professionals have an outstanding reputation for creative itineraries, competitive pricing and seamless delivery of unique and memorable experiences, supported by a large and well-maintained leisure infrastructure.

- Airport Meet & Assist
- Transfers & Ground Transportation
- Hotel Accommodation
- Tours & Excursions
- Cruise Passenger Handling
- · Leisure Group Handling
- MICE Support & Event Management
- Tailored Holiday Packages
- Destination Weddings
- Fam Trips for our International Partners



Destination Management Services in Qatar



**Transfers** 

Insurance

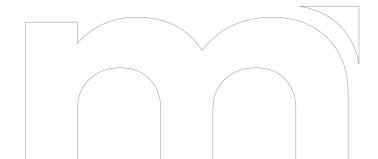
Cars

### Airport **Meet & Assist**

We assist all our guest's arrival with the meet & greet services outside the arrival area. With our professional airport representatives standing with a placard mentioning the guest names/ company logo will help the guests to identify them without any hassles and we shall be providing all our guests with our airport emergency number prior to their arrival.

We also cater to the partner's requirements associated with the fast-track clearance of tourists through arrivals and departures in Qatar, while ensuring a swift, safe and smooth passage at all times. This option is perfect for business professionals, solo travelers and families alike.





## **Transfers & Ground Transportation**

Traveling to a foreign country has its own set of challenges which is why our airport and city transfers are designed to serve as the ultimate solution for travelers. We offer various types of transportation using a variety of vehicle types which are designed to cater varied requirements to our clients through our own reliable fleet, which undergoes regular inspections and complies with strict health and safety measures.



#### Tours & Excursions

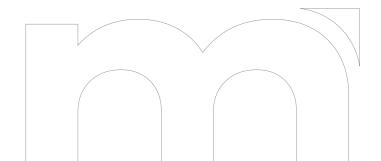
A spectacular modern skyline along the breezy corniche; the traditional souks and the fascinating nomadic Bedouin culture; the mysterious desert with its beautiful secrets and the captivating Islamic art and culturally rich museums - Qatar has it all! The sand, the sun, the warm sea water and the dancing waves will fill your heart with joy and enthusiasm. The list of tours & excursions from musafir.com will impress anyone who loves the sea, the desert, the modern city vibes with preserved nuances of Arab culture & tradition. We assure you a stay full of happiness and a trail of memories.



# Cruise Passenger Handling

We provide comprehensive list of shore excursions & complete ground-handling services from meet and greet to transportation, pre-& post-cruise stays and luggage handling





## Leisure Group Handling

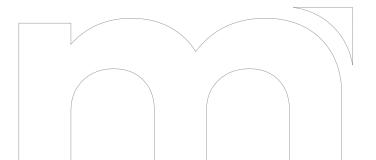
We are pleased to offer a wide range of leisure packages designed to enhance your relaxation and enjoyment during your stay with us in Qatar. Our packages include various activities and experiences tailored to suit your interests and we are committed to delivering premium services to ensure your comfort during the stay. Whether you're looking for cultural, adventure, wellness experiences, we have something for everyone



### **Hotel Accommodation**

With a portfolio of over 100 contracted hotels within Qatar, our partners are spoiled for choice with a variety of options available to suit their clients' budgets and needs as required, ranging from beach resorts & resort-feel city properties to city lifestyle and boutique hotels of various categories:

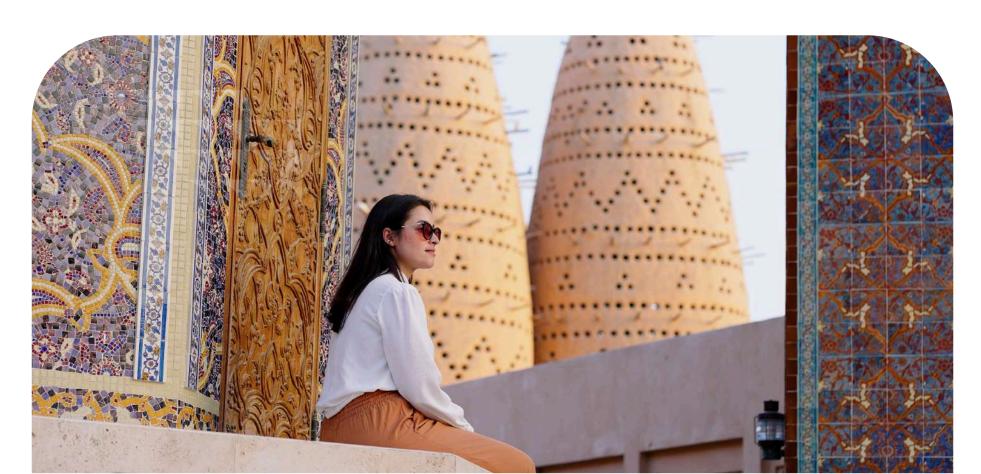






## Bespoke **Holiday Packages**

We manage every aspect of our partners' group bookings, allowing for an effortless and seamless experience. This includes everything from accommodation, F&B, transportation, excursions, and a host of engaging activities. Bookings can be customized based on each group's lifestyle, cultural, professional or ecological interests and preferences.



### MICE Support & Event Management

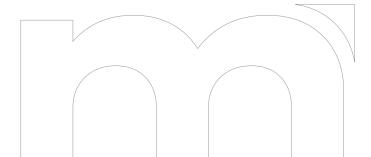
Our dedicated team of innovative and experienced people works tirelessly to provide only the best in MICE programs (Meetings, Incentive, Conferences & Events) in Qatar.

Using expert knowledge, innovative solutions, flexibility and meticulous attention to detail plus our relentless commitment and dedication to our clients guarantees that musafir.com will always successfully meet every requirement & budget.

Since each of our MICE programs is tailor-made, our partners & associates can rest easy knowing that every detail will be handled with utmost efficiency, rare creativity, and a personal touch.

Your will be having a dedicated project manager allotted from the time of Request For Proposal till the execution of the group and he/she will be assisting you when your clients are in town for the inspections and during the group operations.

- Meetings
- Incentives
- Conferences
- Events
- Destination Weddings
- · Team Building





## musafir.com

### Contact us

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